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Message Text

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PAGE 01 BUENOS 08867 061533Z

44
ACTION ARA-20

INFO OCT-01 ISO-00 XMB-07 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 OPIC-12 SPC-03 CIEP-02

LAB-06 SIL-01 OMB-01 SSO-00 SCI-06 INT-08 INRE-00

DRC-01 EUR-25 /137 W
---------- 052317
O R 061515Z DEC 73
FM AMEMBASSY BUENOS AIRES
TO SECSTATE WASHDC IMMEDIATE 4552
INFO USDOC WASHDC
AMEMBASSY MONTEVIDEO

UNCLAS BUENOS AIRES 8867

PASS EXIM BANK

E.O. 11652: N/A
TAGS: BEXP, ENRG, AR, BBAK
SUBJECT: SALTO GRANDE HYDROELECTRIC PROJECT

REF: A. BA 8315, B. BA A-440, C. STATE 234508, D. BA 8730

1. IN VIEW OF REPORT THAT EXIM BOARD ABOUT TO CONSIDER SALTO GRANDE PROJECT, INTERESTED US SUPPLIER REPS IN BUENOS AIRES HAVE ASKED EMBASSY TO HIGHLIGHT FOR BOARD'S CONSIDERATION THE METHODOLOGY OF COMPARISON OF VARIOUS OFFERS BY THE SALTO GRANDE MIXED TECHNICAL COMMISSION (CTM).

2. THIS METHODOLOGY IS FOUND ON PAGE 6 AND 7 OF AMENDMENT NO. 13 TO SPECIFICATIONS WHICH WERE FORWARDED TO EXIM UNDER COVER OF REF B. AS INDICATED THEREIN, PREFERENCE REPEAT PREFERENCE IS BEING GIVEN TO BID WHICH INCORPORATES LONGEST FINANCING TERMS AND HIGHEST PERCENTAGE OF FINANCING, OVER AND ABOVE RESPECTIVE MINIMUMS (TEN YEARS ON LENGTH OF FINANCING AND 90 PERCENT ON PERCENTAGE OF TOTAL COST OFFERED) BY REPLACING TOTAL VALUE OF OFFER BY VALUE OF PERIODIC REPAYMENT (INCLUDING
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AMORTIZATION AND INTEREST) DISCOUNTED TO ITS PRESENT VALUE

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(AT TIME OF OPENING OF BIDS) ACCORDING TO FORMULA THEREIN INDICATED.

3. SUPPLIER REPS ALSO WISH TO REEMPHASIZE REQUIREMENT CONTAINED IN SPECIFICATIONS THAT GRACE PERIOD BE ALLOWED ON EACH PAIR OF TURBINES UP UNTIL TIME OF ITS INSTALLATION.

4. ALLIS CHALMERS REPS ADD THAT CANADIAN GE, WITH WHOM THEY ARE COLLABORATING ON SOME OF EQUIPMENT TO BE OFFERED, HAVE ADVISED THEM THAT CANADIAN EXPORT BANK IS OFFERING 5 YEARS GRACE PERIOD AND 20 YEARS REPAYMENT SCHEDULE ON BEHALF OF CANADIAN SUPPLIERS. WE HAVE NO CONFIRMATION OF THIS LOCALLY.
KREBS

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, CONSTRUCTION EQUIPMENT, HYDROELECTRIC POWER PLANTS, PROPOSALS (BID), DEVELOPMENT LOANS
Control Number: n/a
Copy: SINGLE
Draft Date: 06 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BUENOS08867
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BUENOS AIRES
Handling Restrictions: n/a
Image Path:
ISecure: 1
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Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A. BA 8315, B. BA A-440, C. STATE 23, 4508, D. BA 8730
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Review Event:
Review Exemptions: n/a
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Secure: OPEN
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